

CAPABILITIES STATEMENT

Operator-Led Executive Search Firm for Engineering, Manufacturing, and Operations Leadership

8%

EARLY ATTRITION RATE

10 Years

FORBES RECOGNITION
2017-2026

≤20 days

TO VETTED CANDIDATE
SLATE

36 yrs

EXECUTIVE RECRUITING
EXPERIENCE

40+ yrs

ENGINEERING &
MANUFACTURING
EXPERIENCE

COMPANY OVERVIEW

Global Recruiters Columbus (GRN Columbus) is not simply an executive search firm. GRN Columbus is an engineering-led, manufacturing-led executive search partner with 40+ years of operating experience, 36 years of recruiting experience, supplier-diversity credentials, and a proven ability to recruit engineering, manufacturing, plant, operations, quality, and supply chain leaders for complex industrial organizations. GRN Columbus supports the defense industrial base, aerospace and defense manufacturing, advanced manufacturing, and industrial modernization, serving federal requirements as a prime contractor or as a subcontractor and teaming partner.

CORE COMPETENCIES

- **Executive search.** Senior leadership placement across engineering, manufacturing, and operations.
- **Engineering leadership search.** Directors, managers, and technical leaders for product and manufacturing engineering.
- **Manufacturing and plant operations leadership search.** Plant Managers, Operations Leaders, and production leadership.
- **Supply chain and quality leadership search.** Supply chain, procurement, quality, and continuous-improvement leaders.
- **Advanced and defense manufacturing recruiting.** Talent for the defense industrial base and advanced manufacturing environments.
- **Workforce continuity and leadership team build-outs.** Rapid placement and full leadership-team recruiting for new, expanding, or turnaround operations.
- **Retained and contingent search.** Full-cycle from position definition through onboarding.

DIFFERENTIATORS

- **Operator-led, not a traditional recruiter.** Fewer than ten professionals nationally combine senior engineering leadership, plant leadership, and 36 years of executive recruiting. Founder Scott Davis brings more than 40 years across Ford Motor Company leadership, a 1.2 billion dollar global automotive program managing 150+ suppliers, plant leadership with profit-and-loss responsibility, and the largest sequencing operation at Ford.
- **Technical, peer-level evaluation.** Every candidate is assessed by someone who has held the role, on the shop floor and in the program office, before a resume reaches the client.
- **Certified diverse supplier.** Ohio Minority Business Enterprise (MBE) and National Minority Supplier Development Council (NMSDC) certified, supporting Tier 1, Tier 2, defense, aerospace, and industrial supplier-diversity programs.
- **Industry-recognized results.** Ten consecutive years on the Forbes Best Executive and Professional Recruiting Firms lists, 2017 through 2026, with a vetted candidate slate in 20 days or fewer and 8 percent early attrition on internal placement data.

RELEVANT COMMERCIAL EXPERIENCE

Executive Leadership Search, Manufacturing Operations

Client: Defense Industry Manufacturer | **\$250,000** | 7-month engagement
Delivered 8 leadership and technical placements across engineering, manufacturing, and operations in 7 months, building out critical leadership and reducing vacancy-related disruption.

Supply Engineering and Leadership Talent

Client: Aerospace Company | **\$500,000** | 3-year engagement
Served as hiring lead across a multi-year engagement, recruiting the client's engineering and manufacturing leadership team.

POINT OF CONTACT

Scott Davis

President and Managing Partner

P +1 614-304-2400

E scott.b.davis@grncolumbus5.com

W www.grncolumbus5.com

WHY GRN COLUMBUS

- Engineering-led recruiting
- Manufacturing-led candidate evaluation
- Executive search specialization
- Supplier-diversity compliance
- Industry-recognized recruiting expertise
- Technical, peer-level candidate assessment

COMPANY DATA

Business Size	6 employees
Bonding Capacity	\$1,000,000
Project Range	\$50,000 to \$1,000,000
Service Area	United States, nationwide

NAICS CODES

561312 PRIMARY

Executive Search Services

561311

Employment Placement Agencies

CERTIFICATIONS

- Certified Diverse Supplier
- Ohio Minority Business Enterprise (MBE)
- National Minority Supplier Development Council (NMSDC)

TARGET AGENCIES

Recruiting engineering and plant-operations leadership in support of:

- **Engineering and acquisition commands:** Air Force Life Cycle Management Center (Wright-Patterson, Ohio), Naval Air Systems Command, Naval Sea Systems Command, and Army Aviation and Missile Command.
- **Army Organic Industrial Base:** arsenals, depots, and ammunition plants such as Watervliet Arsenal, Anniston and Tobyhanna Depots, and McAlester Army Ammunition Plant.
- **Sustainment manufacturing:** Navy public shipyards and Air Force Air Logistics Complexes (Tinker, Robins, and Hill).
- **Advanced manufacturing:** National Nuclear Security Administration production sites and the National Aeronautics and Space Administration Glenn Research Center (Ohio).